

FastMail



A Reliable and Uncluttered Email Experience



www.ioensis.net

FastMail Customer Story

Ioensis.net offers first rate email services to all its customers. Customers keep all their mail synchronized across all of their devices. Sharing of critical mailboxes keeps entire teams in sync.

"FastMail integrates beautifully with Apple's products. The Mail program, the iPhone, everything just works as it should."

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Partnering with FastMail was a great decision for our company, I know our clients would agree."

Sarfraz Dawoodi
Owner,
ioensis.net

Challenge

Ioensis.net provides technology consulting services to companies that utilize Apple products. Clients were demanding a reliable email solution. The solution had to be accessible from everywhere, their computer at home, an iPhone and their Mac at the office. One client required the implementation of a workflow to respond to all incoming email support requests.

Sarfraz Dawoodi, the owner of the company, described their goal: "Our role as technology advisor is based upon years of working together with our clients; they trust our recommendations. We needed to find an email partner that would reinforce that trust relationship. Our email partner had to strengthen our company's reputation. We had worked with some other providers that never met our goals in terms of support or reliability."

Solution

Ioensis.net decided to enter into a reseller partnership with FastMail. This partnership has flourished over the past 3 years. FastMail's underlying flexibility and scalability has met every challenge. The IMAP architecture allows multiple computers to access a single common mailbox, perfectly synchronized at all times. This was critical for one client that utilized several employees to monitor a common customer service mailbox.

Sarfraz has been very pleased, "The quality of the email service is second to no one. The junk mail filtering is very flexible. We can choose a simple accurate method, or if the customer demands it, we can customize the filters to meet their specific business needs. FastMail has great people, incredible support, and most of all a quality product. Ioensis.net may be a relatively small consulting company, but FastMail has been very attentive to our needs. Partnering with FastMail was a great decision for our company, I know our clients would agree."

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